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Custom Fit Report – FY 2024

Custom Fit has been a vital asset for Utah, offering funding to provide customized training to Utah businesses for over 40 years. This state investment supports workforce development and economic vitality by increasing both retention and expansion in Utah companies, attracting new businesses to the state, and meeting employers' specific educational needs. Custom Fit accomplishes this through jointly funded partnerships between Utah companies and the Utah System of Higher Education's technical education institutions.

As provided in <u>Board Policy R432</u>, *Custom Fit*, the program primarily serves for-profit Utah companies by training incumbent workers. Not-for-profit companies may participate with special approval. A company is required to pay at least 50% of the training cost, though most pay close to 60%. Participating institutions are encouraged to prioritize funding for maximum economic and workforce impact according to regional and state needs and circumstances. In doing so, institutions also consider equitable access for different businesses, repeated versus new utilization, retention, expansion, targeted industries, and company size.

In accordance with <u>Board Policy R432-8.3</u>, *Custom Fit*, Utah's eleven public institutions offering technical education submitted reports detailing their Custom Fit activity for the 2024 fiscal year. The attached summary report reflects statewide Custom Fit activity.

Highlights

- **Total Service:** Custom Fit provided 505,287 hours of training to 19,342 employees in 2,237 companies. This is a 30% increase in companies served compared to the prior year, a 4.5% decrease in trainees, and a 1.2% increase in training hours. This data suggests that, on average, participants received more training compared to 2023 (+7.7%, for 28 hours per trainee).
- **Company Contributions:** Companies paid \$5,327,120 (57.1%) of the costs of training they received, adding to the \$6,302,400 in state appropriations.
- **Industry Sectors:** Most training (industry sectors) was provided to companies in the advanced manufacturing (220), life sciences (207), and construction sectors (913).
- **New Recipients:** In the 2024 fiscal year, more than half (58.1%) of the companies served received Custom Fit training for the first time in at least three years. Approximately two-thirds of

the trainees and hours trained were in companies that have been served every year for at least the last three years.

- **Company Size:** 39.0% of the training (hours) was provided to small companies, which constituted 84.0% of all the companies.
- **SBA Classifications:** 599 companies self-reported that they are rural small businesses as classified by the Small Business Administration, and 396 companies self-reported as womenowned small businesses. Self-reported SBA classifications made up 49.4% of all companies served.
- **Certification/Licensure:** 26.0% of the training was for courses related to industry certification or professional licensure.
- **Sponsored Enrollments:** Six institutions enrolled 648 trainees in courses that were part of their regular credentialed programs.

Custom Fit Report for the fiscal year ending on June 30, 2024

	TOTAL SERVICE											
	BTech	Davis	Dixie	MTech	OTech	SLCC	Snow	STech	Tooele	UBTech	USU	USHE TOTAL
Commonico Commond		100	626	202	150	122	150	02	00	152		2 2 2 7
Companies Served	249 15.8%	188 -5.5%	636 162.8%	303 4.5%	156 0.0%	123 <i>-8.9%</i>	158 25.4%	92 -5.2%	96 220.0%	153 7.0%	83 -2.4%	2,237 <i>30.2%</i>
Change from FY23	13.870	01070						663		1,776	572	40.040
Change from FY23 Trainees	4,361	1,741	1,347	2,560	1,901	1,271	1,473	663	677	1,//0	572	18,342
5,			1,347 <i>87.3%</i>	2,560 -11.8%	1,901 - <i>31.4%</i>	1,271 -24.8%	1,473 157.1%	-7.9%	677 30.9%	-16.2%	56.3%	18,342 -4.5%
Trainees	4,361	1,741					-					

FINANCE												
	BTech	Davis	Dixie	MTech	OTech	SLCC	Snow	STech	Tooele	UBTech	USU	USHE TOTAL
Funding												
Y23 Carried Forward	\$7,660	\$63,816	\$191	(\$15,021)	\$8,159	\$161,064	\$209,063	\$206,315	(\$46,018)	\$28,436	\$139,570	\$763,235
State Appropriation FY24	\$700,000	\$690,400	\$356,900	\$1,142,400	\$684,600	\$756,800	\$443,000	\$358,800	\$390,200	\$500,000	\$279,300	\$6,302,400
Company Contributions	\$788,553	\$594,712	\$253 <i>,</i> 084	\$1,487,821	\$573,358	\$544,010	\$261,959	\$191,144	\$140,311	\$307,535	\$184,634	\$5,327,120
% of Direct Training Costs	74.3%	61.2%	57.8%	63.7%	63.6%	57.1%	51.9%	60.0%	52.9%	60.0%	53.3%	61.9%
Other Funding	\$18,000	\$0	\$0	\$0	\$12,686	\$0	\$0	\$0	\$0	\$0	\$0	\$30,686
īotal Available	\$1,514,214	\$1,348,928	\$610,175	\$2,615,200	\$1,278,803	\$1,461,875	\$914,023	\$756,260	\$484,494	\$835,972	\$603,504	\$12,423,441
					Use of Fu	ınds						
Direct Training Costs	\$1,061,449	\$971,331	\$437,760	\$2,337,098	\$902,085	\$953,469	\$504,505	\$318,574	\$265,165	\$512,558	\$346,590	\$8,610,584
Staff Compensation	\$426,333	\$347,024	\$134,590	\$214,031	\$355,713	\$459,818	\$167,685	\$216,487	\$205 <i>,</i> 672	\$276,615	\$79,510	\$2,883,478
Equipment	\$0	\$295	\$0	\$291	\$0	\$0	\$31,195	\$17,855	\$1,136	\$877	\$0	\$51,649
Other Gen. Expenses	\$18,434	\$22,622	\$16,058	\$22,601	\$21,004	\$9,739	\$6,456	\$19,062	\$10,227	\$9,680	\$81,265	\$237,147
fotal Expenditures	\$1,506,216	\$1,341,272	\$588,408	\$2,574,021	\$1,278,802	\$1,423,026	\$709,841	\$571,978	\$482,200	\$799,730	\$507,366	\$11,782,859
FY24 Carried Forward to FY25	\$7 <i>,</i> 998	\$7,657	\$21,767	\$41,180	\$1	\$38,849	\$204,181	\$184,282	\$2,294	\$36,242	\$96,138	\$640,588
% of Annual Funds	0.5%	0.6%	3.6%	1.6%	0.0%	3.0%	29.0%	33.5%	0.4%	4.5%	20.7%	5.5%

Custom Fit Program Delivery Profile

Custom Fit Mission						
	Companies	Trainees	Hours			
Company Retention:	1,4 85	13,529	288 ,507			
Company Expansion:	575	4,502	201,767			
• New Company in Region:	188	369	15,013			
Total (distinct)	2,237	18,342	505,287			

*Custom Fit supports training designed to aid in retention and expansion of Utah companies and attract new businesses to the state (Policy R432-4).

Recipient Frequency (1st, 2nd, 3rd year)						
	Companies	Trainees	Hours			
• New Recipients (1st year)	<mark>1</mark> ,301	3,841	103,716			
• Returning (2nd year)	340	2,699	48,532			
• Continuous (3rd yr)	692	11,868	353,039			
Total (distinct)	2,237	18,342	505,287			

Company Size						
	Companies	Trainees	Hours			
Small (0-49 employees):	1,880	7,156	208,946			
• Medium (50-499 employees):	289	8,164	212,104			
• Large (500+ employees):	70	3,081	84,237			
Total (distinct)	2,237	18,342	505,287			

Training/Course Content					
	Trainees	Hours			
Manufacturing	1,595	71,577			
Healthcare	1,220	26,172			
Construction	1,596	102,309			
• Finance	424	5,697			
Other Technical Skills	1,857	73,348			
 Personal/Occupational Health/Safety 	4,936	52,039			
 Customer/Market Development 	799	16,437			
 Organizational Development 	5,850	142,106			
• Other	1,138	15,425			
Certification/Licensure	4,714	131,367			
Total (distinct)	18,342	505,287			

Indus	try Sector		
	Companies	Trainees	Hours
 Aerospace & Defense: 	22	316	8,783
 Advanced Manufacturing: 	220	5,468	195,249
 Computer Sciences: 	33	643	8,620
 Financial Services: 	66	355	8,594
• Life Sciences:	207	1,509	35,041
Construction:	913	3,412	121,065
• Hospitality/Tourism/Outdoor Rec:	74	1,152	20,916
 Mining & Energy: 	83	1,729	25,881
 Other Regional Targeted Industry: 	135	690	25,962
• Other Industry:	485	3,157	55,179
Total (distinct)	2,237	18,342	505,287
Sponsored Enrollments in I	nstitutional	Program Cour	'ses*
	Trainees	Hours	Graduates
• BTech	141	25,419	34
• Davis Tech	154	27,597	55
 Ogden-Weber Tech 	260	44,545	45
 Southwest Tech 	24	4,590	4
• Tooele Tech	22	3,128	6
USHE TOTAL	601	105,279	144
*Reporting required when Custom Fit funds	sponsor a stud	ent for a course i	in a regular

*Reporting required when Custom Fit funds sponsor a student for a course in a regul credentialed program offered by the institution (Policy R432-7.4.3).

SBA Classifications Reported				
Women-Owned Small Business	396			
 Small Disadvantaged Business 	8			
Minority-Owned Business	70			
 Veteran-Owned Small Business 	12			
 Native American-Owned Small Business 	15			
LGBTQ-Owned Business	5			
Rural Business	599			